

The house buying problem

I have n houses to choose from, following viewings. All match my requirements for multiple bathrooms, open-plan kitchens, secluded gardens with mega-shed potential, houses that are not too close to the M27, but within cycling distance of my workplace. However, the market is so competitive that once I reject a choice, I cannot put in an offer later since the house gets immediately snapped up! What is my optimum strategy to have the maximum chance of choosing the *best house overall*?

The strategy is, as n increases, to **reject the first k houses and then select the first house which is better than the best of the first k** . The optimum value for k is: $k = \frac{n-1}{e}$

Assume we reject the first k houses, the probability that pick j of the *remaining* $n-k$ houses **is the best overall** is:

$$p(n, k, j) = P(\text{house } j \text{ of } n-k \text{ is the best overall}) = P(\text{house } j \text{ of } n-k \text{ is the best}) \times P(\text{the previous } j-1 \text{ houses are not better than the best in the first } k)$$

$$\therefore p(n, k, j) = \frac{1}{n} \times \frac{k}{n+j-1} \quad \leftarrow P(\text{the previous } j-1 \text{ houses are not better than the best in the first } k) \quad \text{i.e. the same probability that the best in the first } k+j-1 \text{ houses is within the first } k, \text{ which were rejected.}$$

$P(\text{house } j \text{ of } n-k \text{ is the best overall})$
Assume no prior knowledge and a randomized viewing list so every house has the same chance of being the best.

Hence the probability of choosing the best house using this strategy is:

$$q(n, k) = \sum_{j=1}^{n-k} p(n, k, j) = \frac{1}{n} \times \sum_{j=1}^{n-k} \frac{k}{n+j-1}$$

$$= \frac{1}{n} \left(1 + k \left(\frac{1}{k+1} + \frac{1}{k+2} + \dots + \frac{1}{n-1} \right) \right)$$

Now: $\underbrace{1 + \frac{1}{2} + \frac{1}{3} + \dots + \frac{1}{n-1}}_{H_{n-1}} = \underbrace{1 + \frac{1}{2} + \dots + \frac{1}{k}}_{H_k} + \frac{1}{k+1} + \frac{1}{k+2} + \dots + \frac{1}{n-1}$

$$\therefore \frac{1}{k+1} + \frac{1}{k+2} + \dots + \frac{1}{n-1} = H_{n-1} - H_k$$

$$\therefore q(n, k) = \frac{1}{n} \left(1 + k (H_{n-1} - H_k) \right)$$

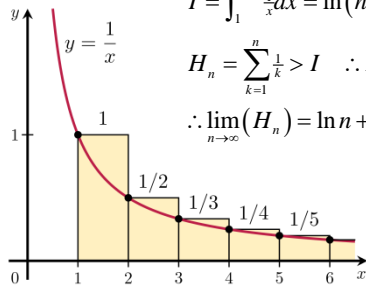
Harmonic series sum

$$H_n = 1 + \frac{1}{2} + \frac{1}{3} + \dots + \frac{1}{n}$$

$$\lim_{n \rightarrow \infty} (H_n) = \ln n + \gamma$$

$$\gamma \approx 0.5772156649$$

Euler-Mascheroni constant



$$I = \int_1^{n+1} \frac{1}{x} dx = \ln(n+1)$$

$$H_n = \sum_{k=1}^n \frac{1}{k} > I \quad \therefore H_n > \ln(n+1)$$

$$\therefore \lim_{n \rightarrow \infty} (H_n) = \ln n + \gamma$$

The difference between the harmonic series sum and the integral of $1/x$ tends to a *constant* as n increases.

For large n : $\therefore q(n, k) \approx \frac{1}{n} (1 + k \ln(n-1) - k \ln k) = \frac{1}{n} + \frac{k}{n} \ln \left(\frac{n-1}{k} \right)$

$$\frac{\partial}{\partial k} q(n, k) = \frac{1}{n} \{ \ln(n-1) - \ln k - 1 \}$$

$$\therefore \frac{\partial}{\partial k} q(n, k) = 0 \quad \text{when} \quad \ln \left(\frac{n-1}{k} \right) = 1 \quad \text{i.e. what } k \text{ gives the maximum } q?$$

$$\therefore \frac{n-1}{k} = e \Rightarrow k = \frac{n-1}{e}$$

$$\therefore q_{\max}(n) = q \left(n, k = \frac{n-1}{e} \right)$$

$$= \frac{1}{n} + \frac{1}{n} \frac{n-1}{e} \ln(e)$$

$$= \frac{1}{n} + \frac{1}{e} \left(1 - \frac{1}{n} \right)$$

$$\rightarrow \frac{1}{e} \quad \text{for large } n$$

Dashed -- lines are the approximate result

$$q(n, k) = \frac{1}{n} + \frac{k}{n} \ln \left(\frac{n-1}{k} \right)$$

Solid lines with . are the exact calculation

$$q(n, k) = \frac{1}{n} (1 + k (H_{n-1} - H_k))$$

$$H_n = 1 + \frac{1}{2} + \frac{1}{3} + \dots + \frac{1}{n} \approx \ln n + \gamma$$

$$1/e \approx \frac{1}{2.7183} \approx 0.3679$$

so one should reject about 37% of the n houses to choose from before picking the best so far.

Probability of best candidate chosen from n candidates after rejecting the first k

